



**CIBC 14th Annual
Whistler Institutional
Investor Conference**

January, 2011

CANFOR PULP PRODUCTS INC.



Disclosure of Risk Factors

Certain statements in this presentation constitute "forward-looking statements" which involve known and unknown risks, uncertainties and other factors that may cause actual results to be materially different from any future results, performance or achievements expressed or implied by such statements. Words such as "expects", "anticipates", "intends", "plans", "will", "believes", "seeks", "estimates", "should", "may", "could" and variations of such words and similar expressions are intended to identify such forward-looking statements. In some instances, material assumptions are disclosed elsewhere in this presentation in respect of forward-looking statements. Other risks and uncertainties are detailed from time to time in reports filed by the Fund and/or CPPI with the securities regulatory authorities in all of the provinces and territories of Canada to which recipients of this presentation are referred to for additional information concerning the Fund, CPPI and the Partnership, their prospects and uncertainties relating to the Fund, CPPI and the Partnership. Although we believe that the expectations reflected by the forward-looking statements presented in this presentation are reasonable, these forward-looking statements are based on management's current expectations and beliefs and actual events or results may differ materially. New risk factors may arise from time to time and it is not possible for management to predict all of those risk factors or the extent to which any factor or combination of factors may cause actual events and results, performance and achievements of the Fund, CPPI and the Partnership to be materially different from those contained in forward-looking statements. The forward-looking statements speak only as of the date on which such statement is made, are based on current information and expectations and the Fund, CPPI and the Partnership assume no obligation to update such information to reflect later events or developments, except as required by law.

In this presentation, references are made to EBITDA (Earnings before Interest, Taxes, Depreciation and Amortization and before other non-operating income and expenses) and adjusted distributable cash. Canfor Pulp considers EBITDA and adjusted distributable cash to be an important indicator for identifying trends in the performance and of the Partnership's ability to generate funds to meet its debt service, capital expenditure requirements and to make cash distributions to its partners. EBITDA and adjusted distributable cash is not a generally accepted earnings measure and should not be considered as an alternative to net income or cash flows as determined in accordance with Canadian generally accepted accounting principles. As there is no standardized method of calculating EBITDA and adjusted distributable cash, the Partnership's use of these terms may not be directly comparable with similarly titled measures used by other entities.

Unless otherwise noted, all financial references are in Canadian dollars.

Overview

- ▶ **Canfor Pulp Limited Partnership (CPLP)**
 - 3 mills in the central interior of BC
 - Market pulp capacity of 1.1 million tonnes
 - Kraft paper capacity over 140,000 tonnes
 - Ownership*: Canfor Pulp Income Fund 49.8%
Canfor Corporation 50.2%

- ▶ **Canfor Pulp Products Inc. (CFX)**
 - 35.5 million shares
 - Market capitalization approx. \$500 million
 - 2010 YTD ~ 170,000 units trade on average per day

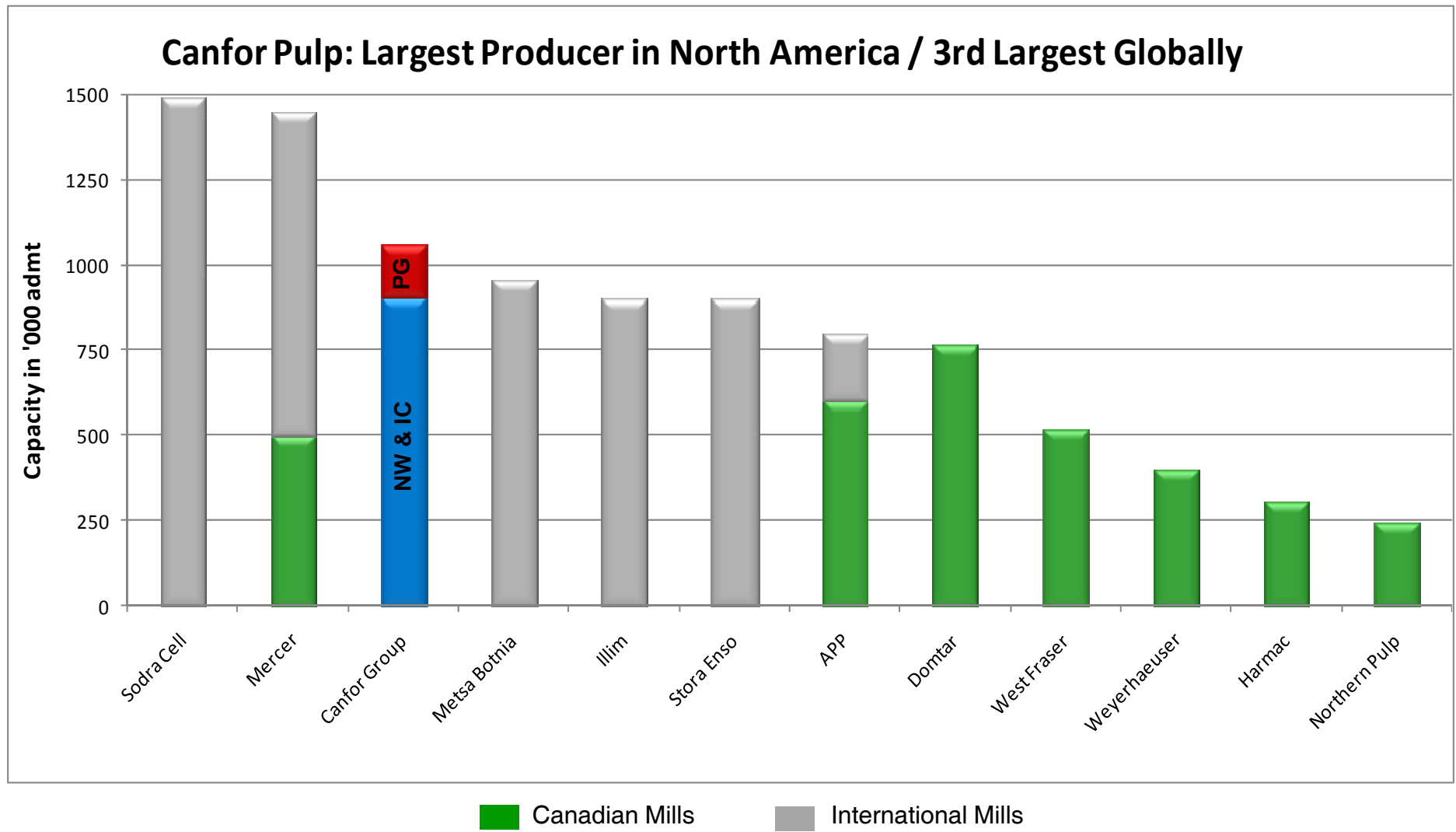


Northwood



Intercon and Prince George Pulp & Paper

NBSK Market Pulp Supply by Company



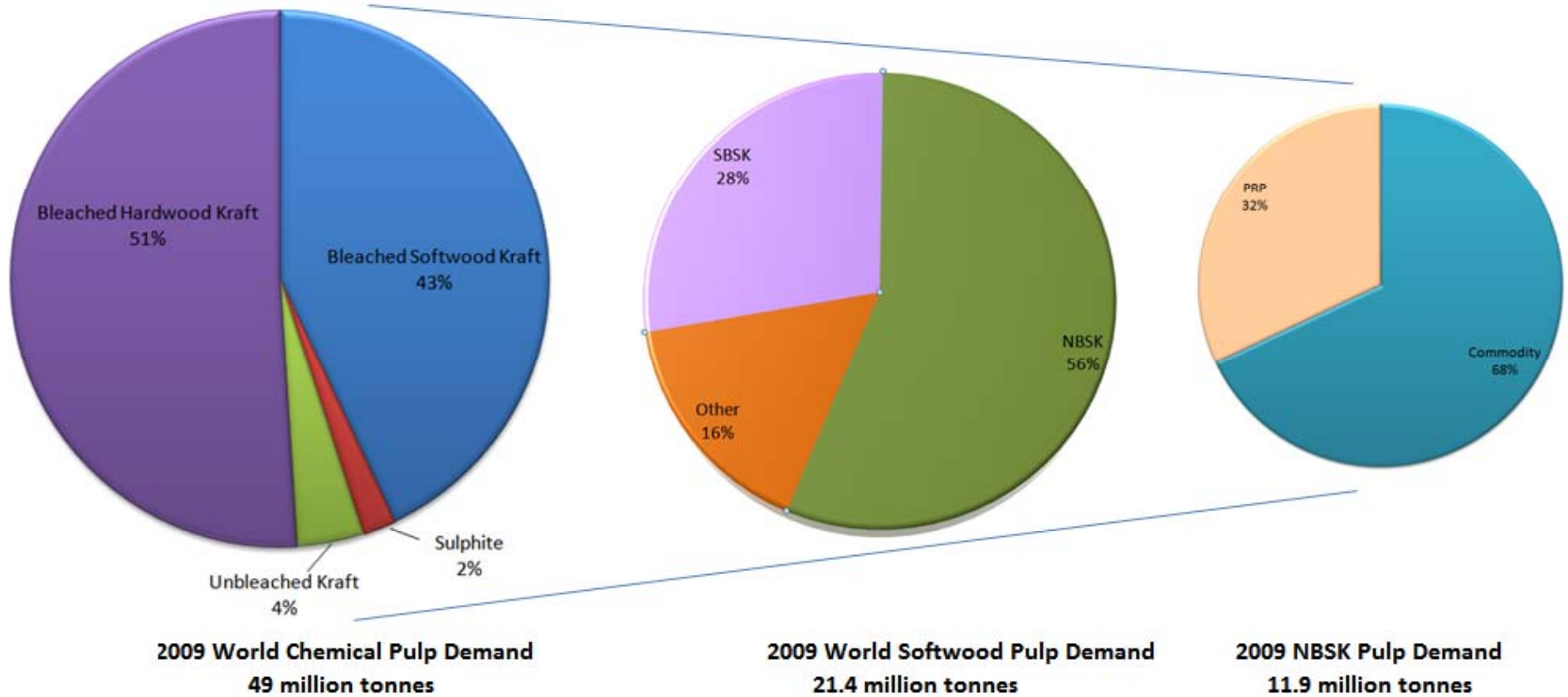
Sources of Competitive Advantage

- ▶ Fibre
- ▶ Investment
- ▶ Asset Base

State of the Industry

Global Chemical Market Pulp Demand

10 yr Chemical Market Pulp Demand CAGR ~ 2.3%

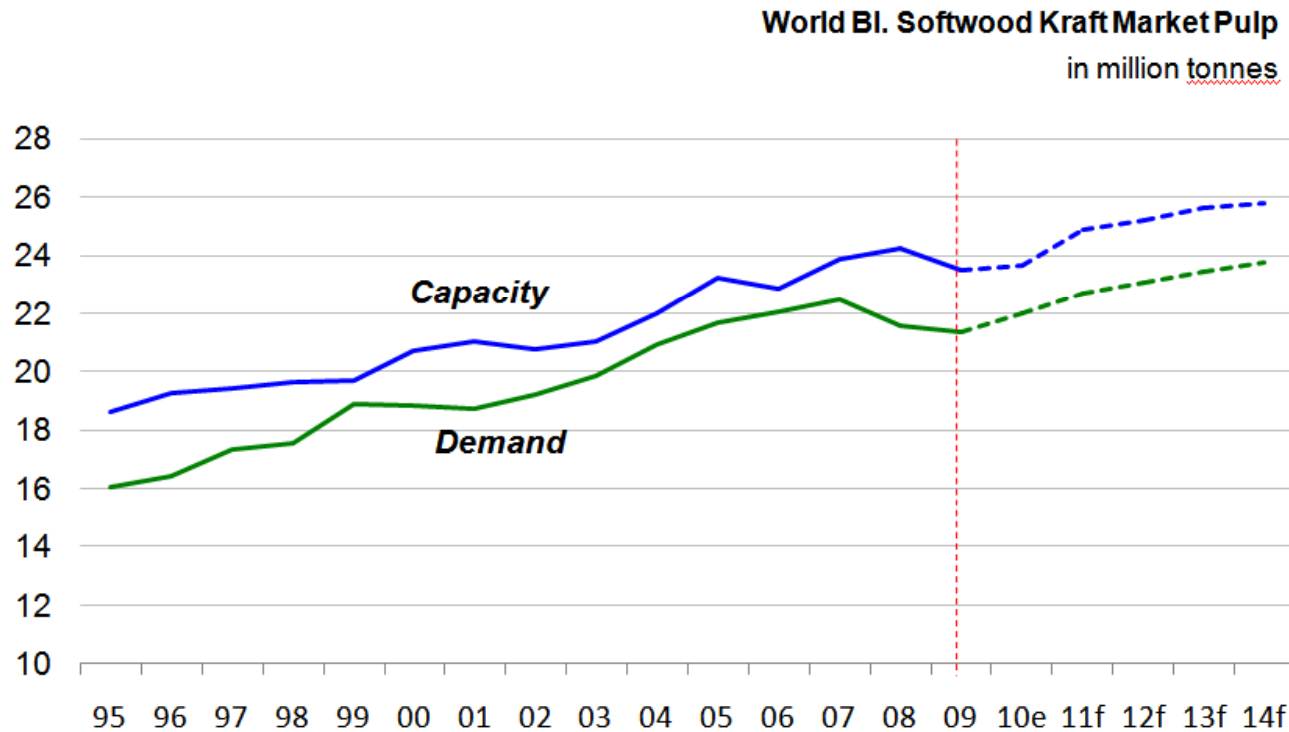


Source: PPPC

Pulp Markets: Long-Term NBSK Growth

Historically demand has grown at 1-2% per year and over the long term will continue to do so. Supply reduced in reaction to demand.

World BI. Softwood Demand vs Capacity

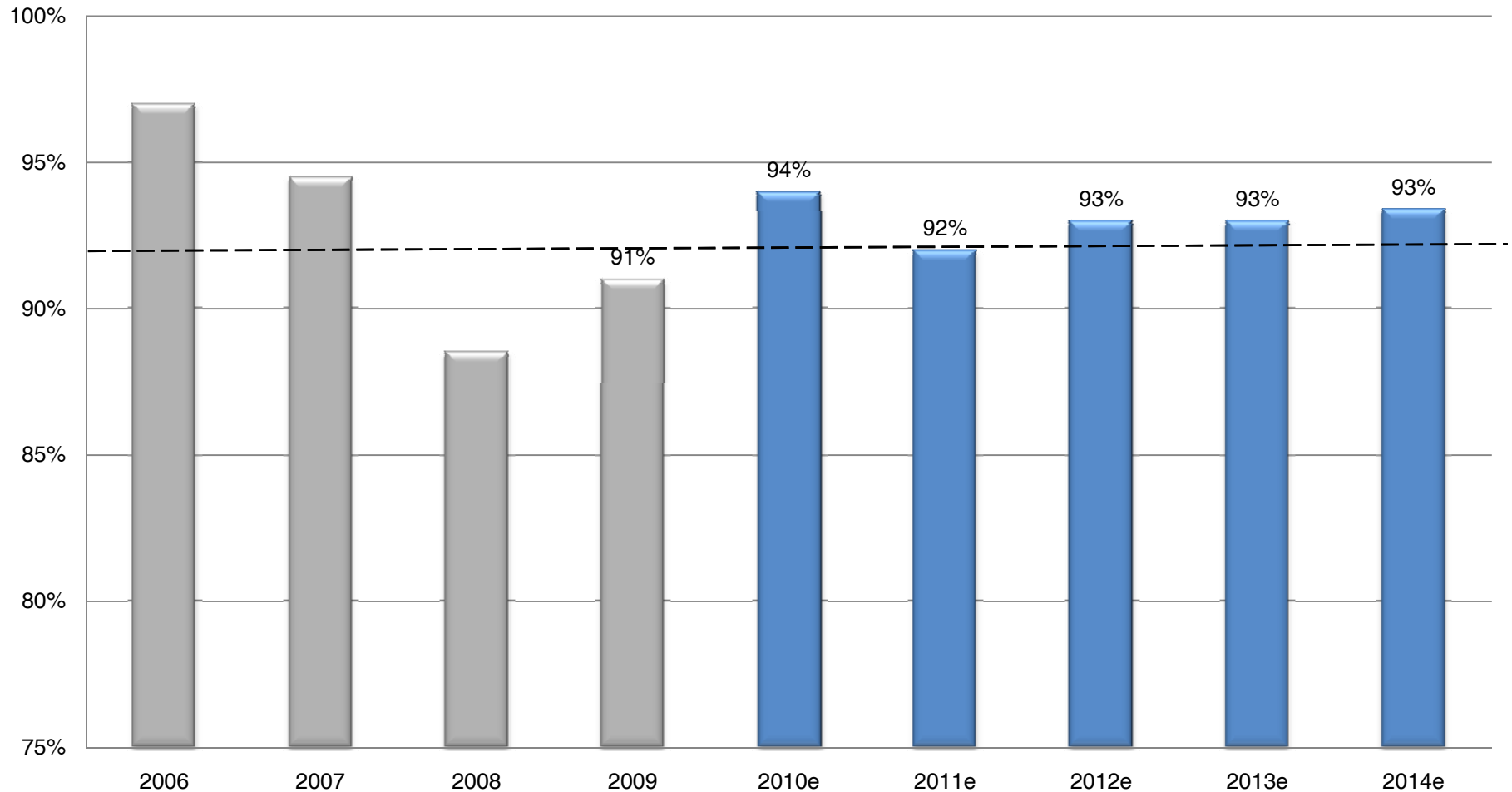


Source: PPPC



World Chemical Market Softwood Pulp Balance

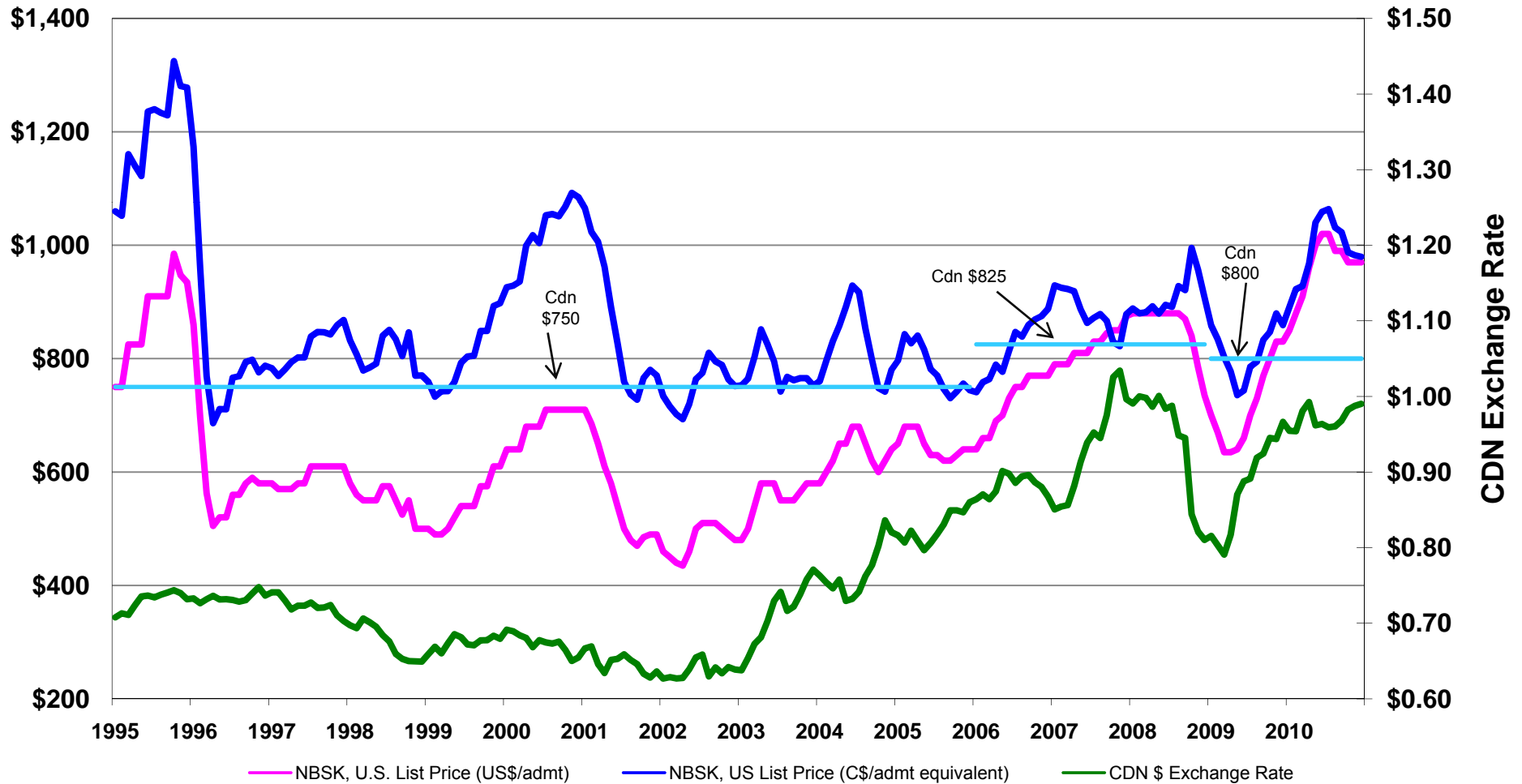
Projected High Operating Rates



Source: PPPC

Pulp Markets: Historical NBSK Prices

NBSK List Prices in \$US Delivered to North America vs. Foreign Exchange - 2011 Forecast

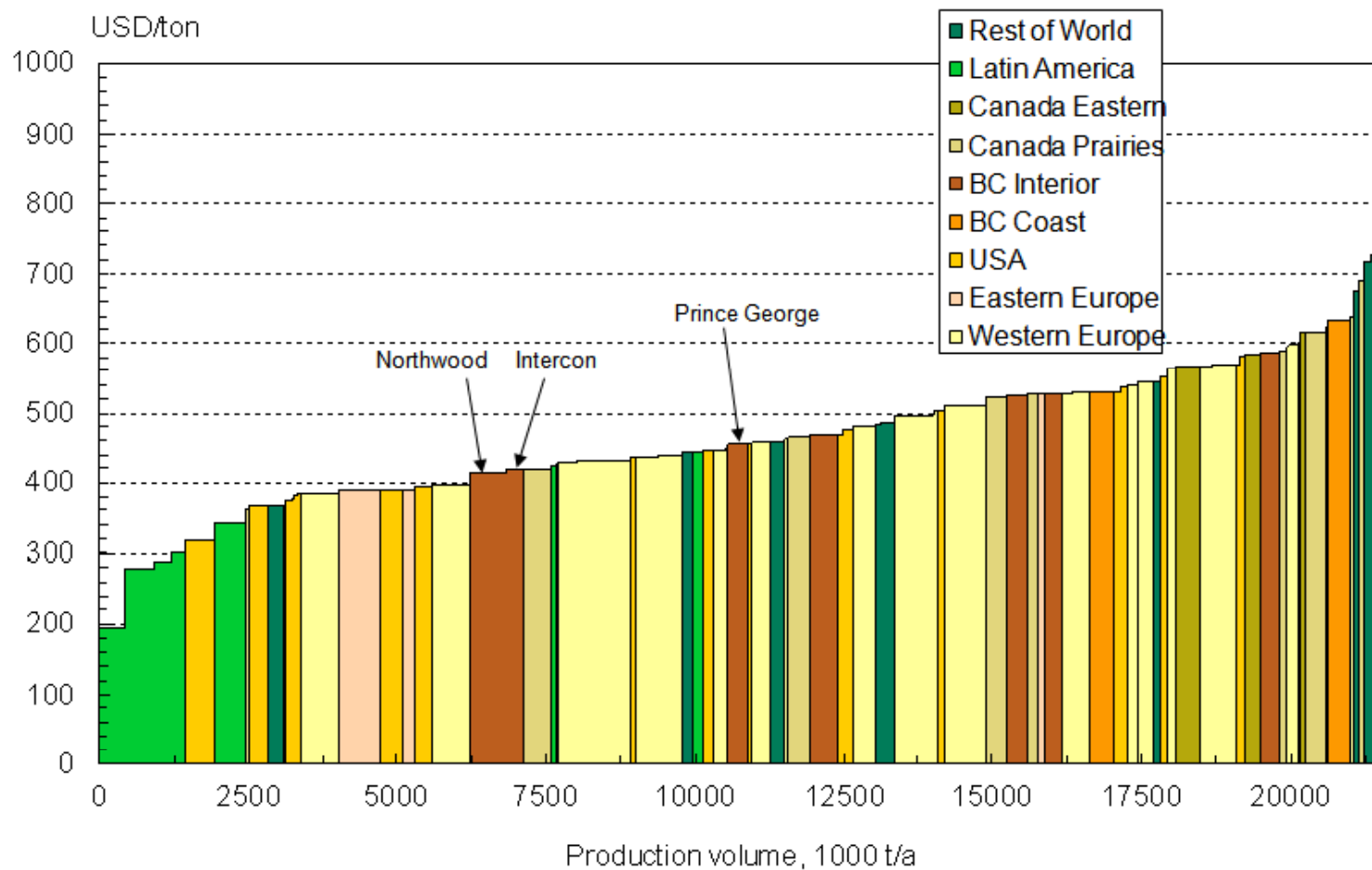


Competitive Position

Relative Cost Position - Poyry Consulting Cost Curve Estimates

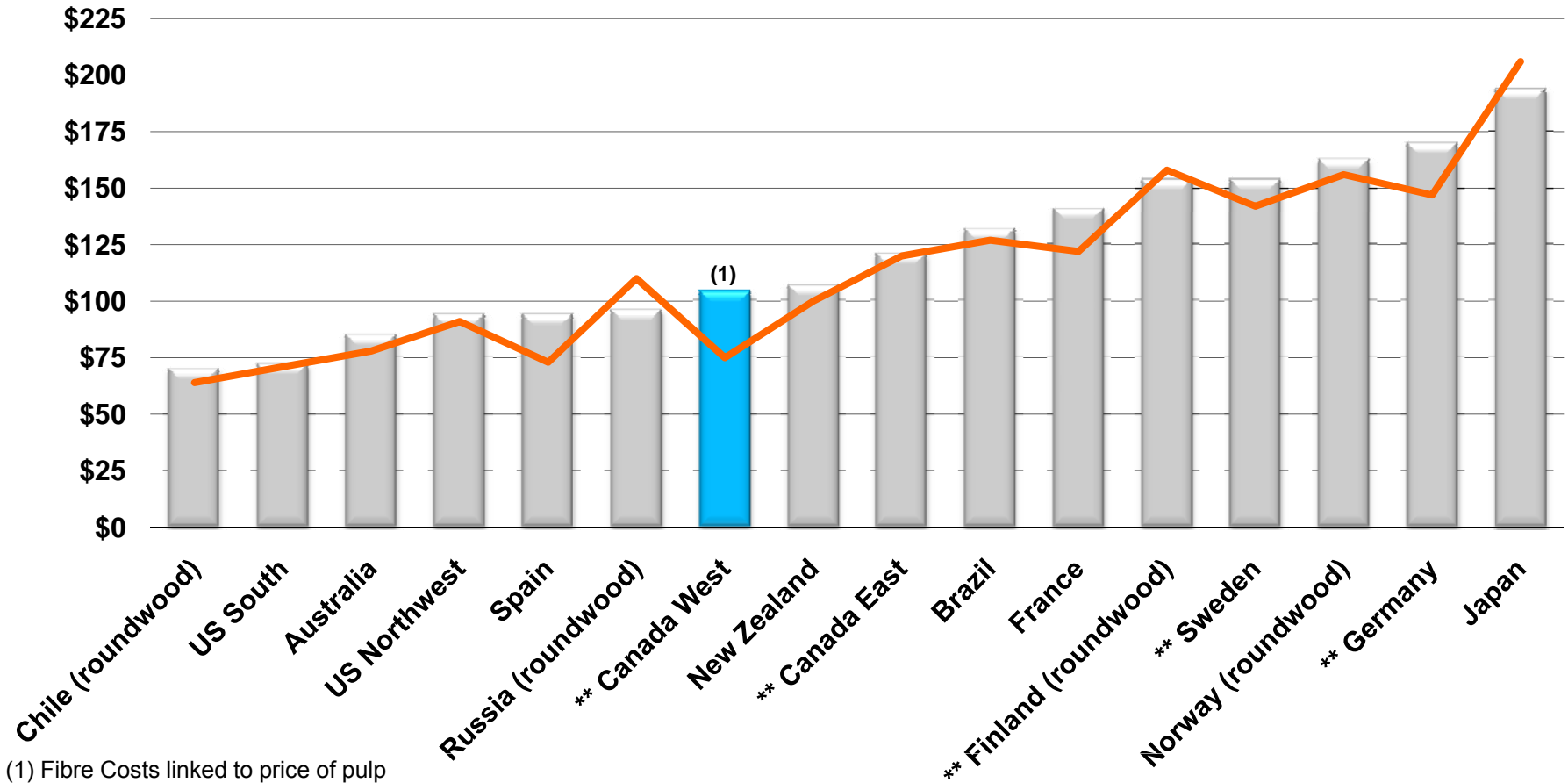
Global BSKP Cost Competitiveness – Poyry Consulting May, 2010

FX: \$Cdn = \$0.90 USD and \$Euro = 1.35 USD



Fibre Advantage - Low Cost

Conifer Chips - Delivered Prices Q3 / 10 vs. Q3 / 09



(1) Fibre Costs linked to price of pulp

** NBSK Producing Region

Canada West region includes BC Interior, BC Coast and Alberta

Legend: Q3-10 Q3-09

Resource: Wood Resources

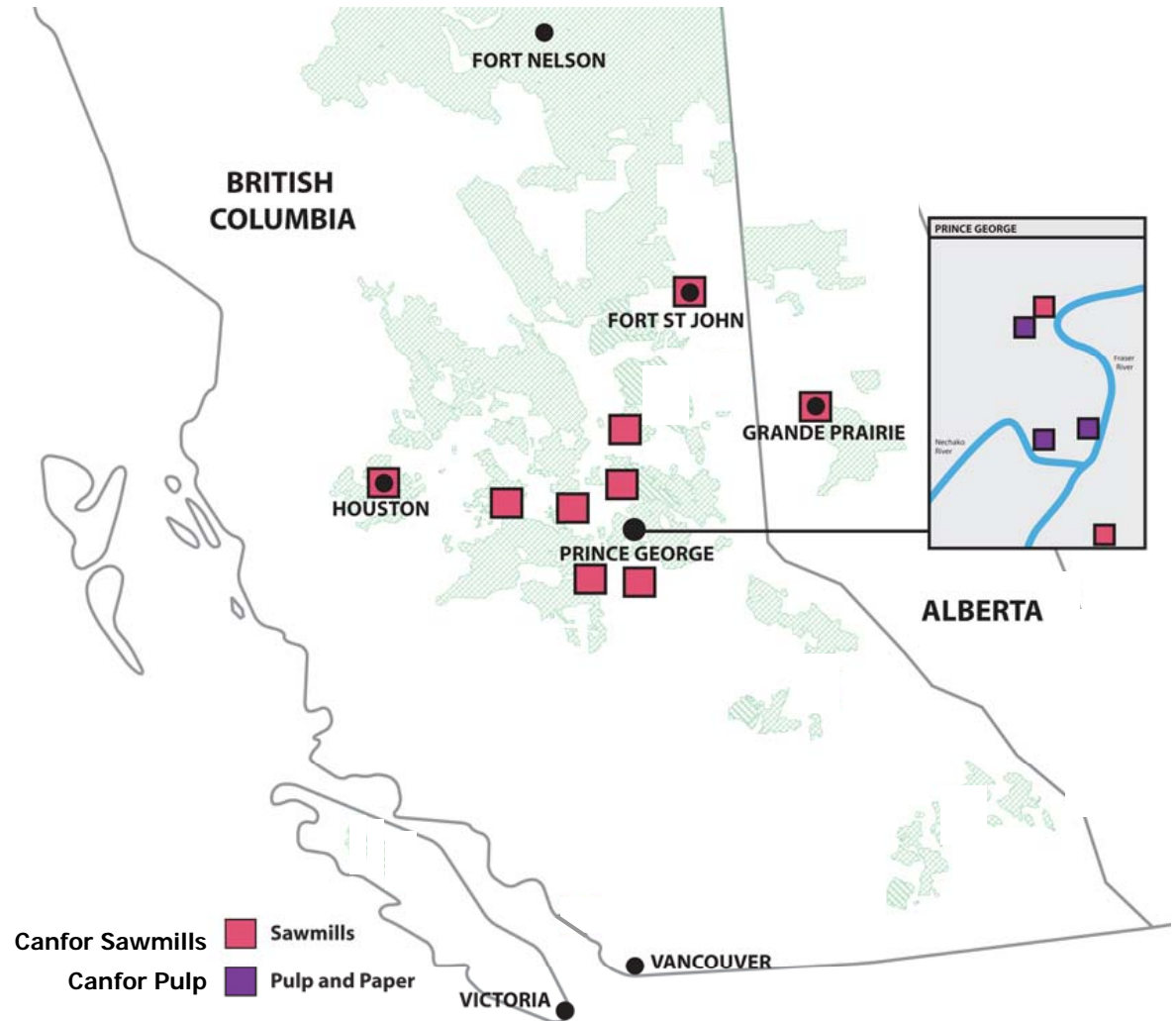
Fibre Advantage: Abundant Supply

Fibre Sources

<i>(million Odt's)</i>	<u>Normal</u>	<u>Current</u>
Canfor Sawmills ^{(1)/(2)}	1.5	1.1
Other Sawmills ⁽²⁾	1.0	1.1
Whole-log chipping	-	0.3
TOTAL	2.5	2.5

- (1) Evergreen contract
- (2) Chip prices are linked to the price of pulp with a market adjustment consideration

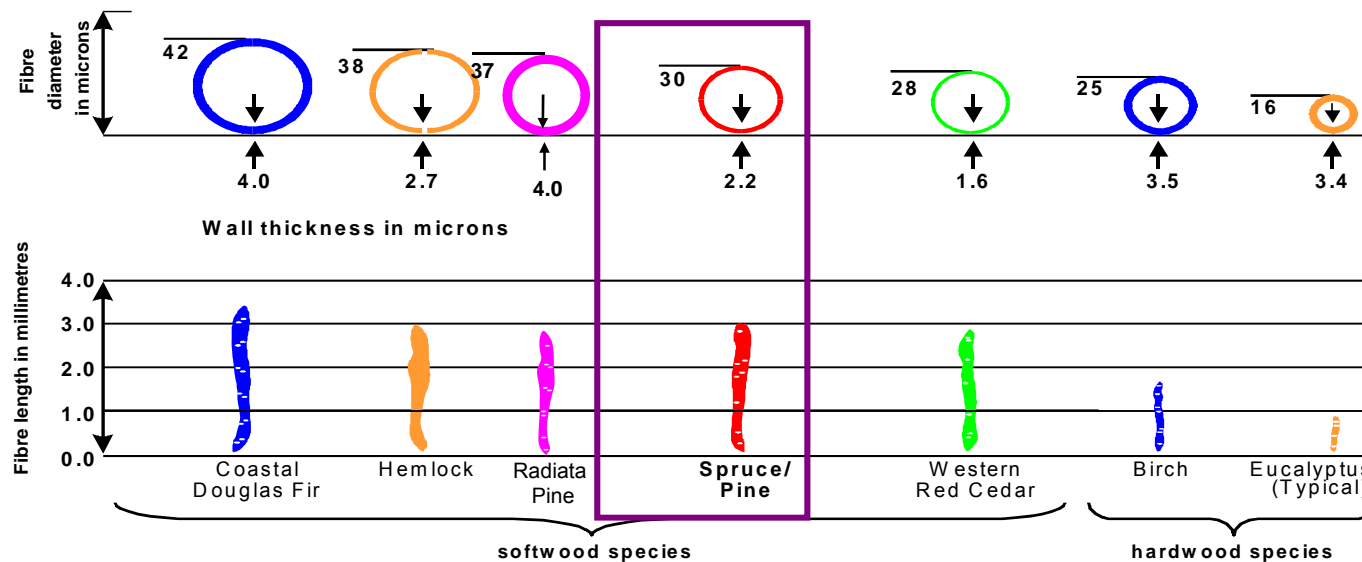
Whole log chip requirements reduced in future.



Fibre Advantage: Characteristics

Not all pulps are the same: Northern spruce and pine fibre grown in the central interior of British Columbia is recognized as one of the strongest in the world due to the long, slender, thin-walled fibres. This provides for a better printing surface, better softness and better strength, which in turn commands a premium return.

Typical Fibre Dimensions



"Weight weighted lengths measured by Kajaani FS 200"

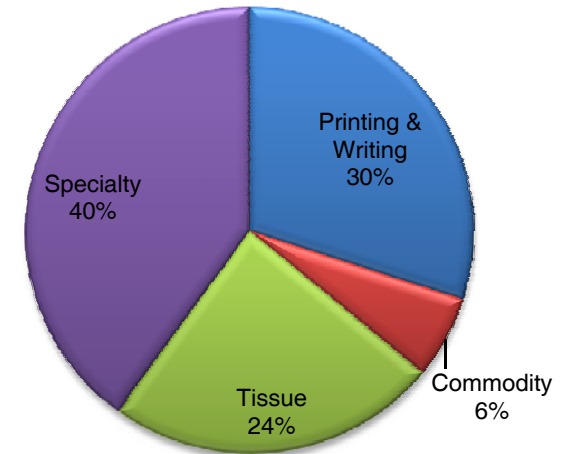
Fibre Advantage

Leverage Quality into Higher Mill Nets by:

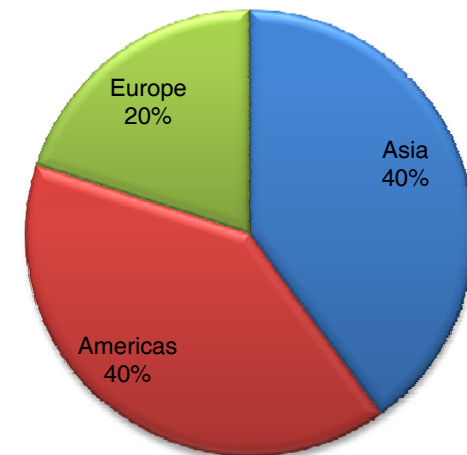
▶ Targeting Customers That Need Reinforcing Pulp

- Printing & Writing
 - Magazines / Catalogues
- Specialty
 - Adhesive labels (beer) / Masking tape
- Tissue
 - Branded top quality “Use at-home” tissues
- Commodity
 - Photocopy paper

2010 Sales



2010 Sales

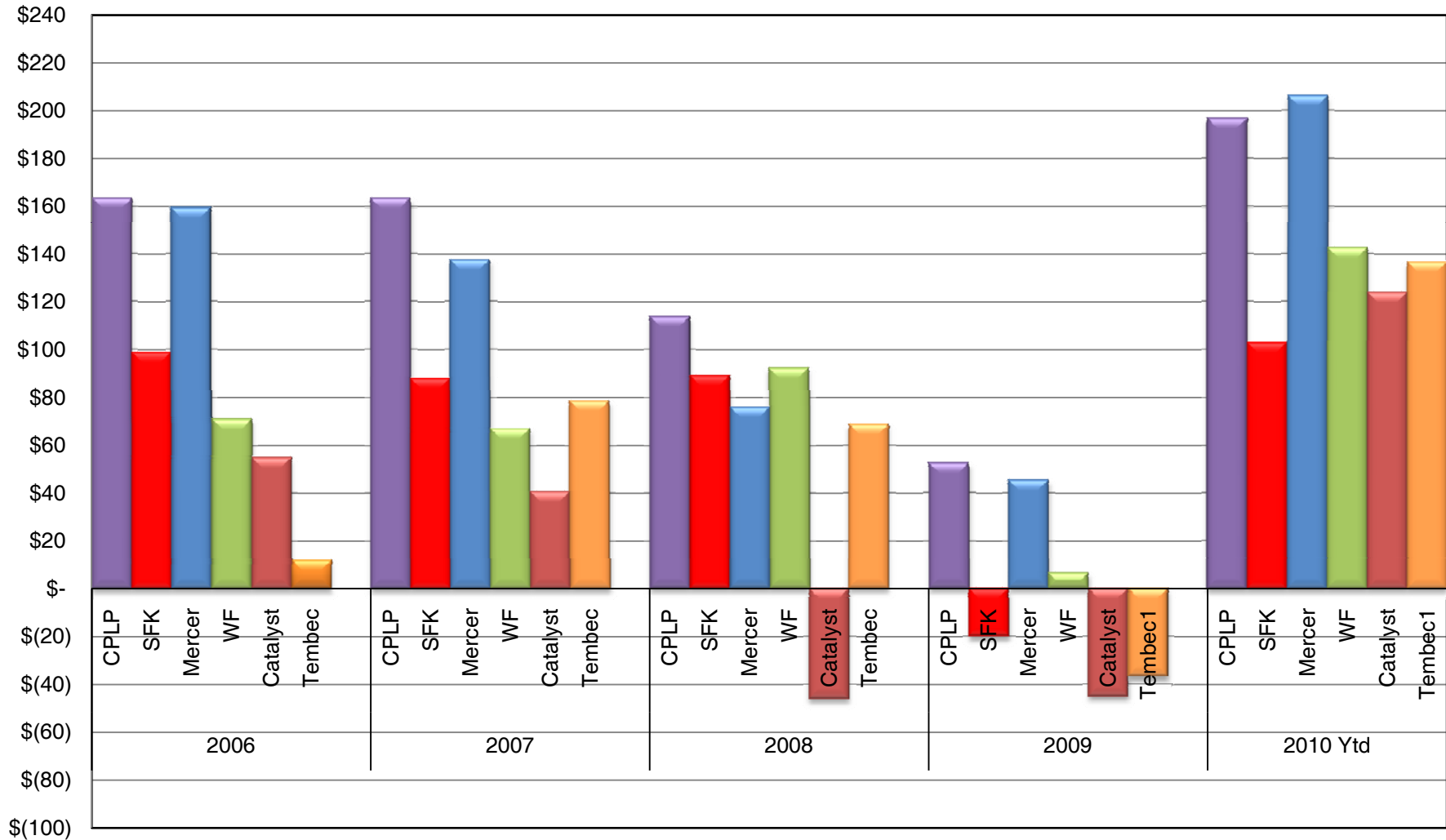


▶ Diversifying Sales

- Geographically balanced sales

Relative Competitive Position

EBITDA per tonne



Investment Plans

Green Transformation Program Update

Canada's Green Transformation Program

- ▶ Canadian Federal Government Program Announcement – June 2009
- ▶ \$1 Billion Dollar Cap
- ▶ Based on burning of “Black Liquor” (similar to US program)
- ▶ Qualifying Investments
 - An energy efficiency improvement and/or positively impact the use of renewable (alternate) energy or
 - Measureable environmental benefits along with at least energy use improvements
- ▶ Spending must be completed by March 31, 2012

Green Transformation Program

CPLP Awarded \$122.2 million (12% of Program Funding)

PG Pulp Mill Odour Reduction Project **\$ 11.2 MM**

- Significant Odour & TRS Emission Reductions
- *NRCAN Approved June, 2010 / Q2, 2011 Start-up*

Increased PGI Bio-Fuel Power Generation **4.4 MM**

- Increased Electricity Sales
- *NRCAN Approved June, 2010 / Q3 2010 Start-up*

Northwood Recovery Upgrade **107.5 MM**

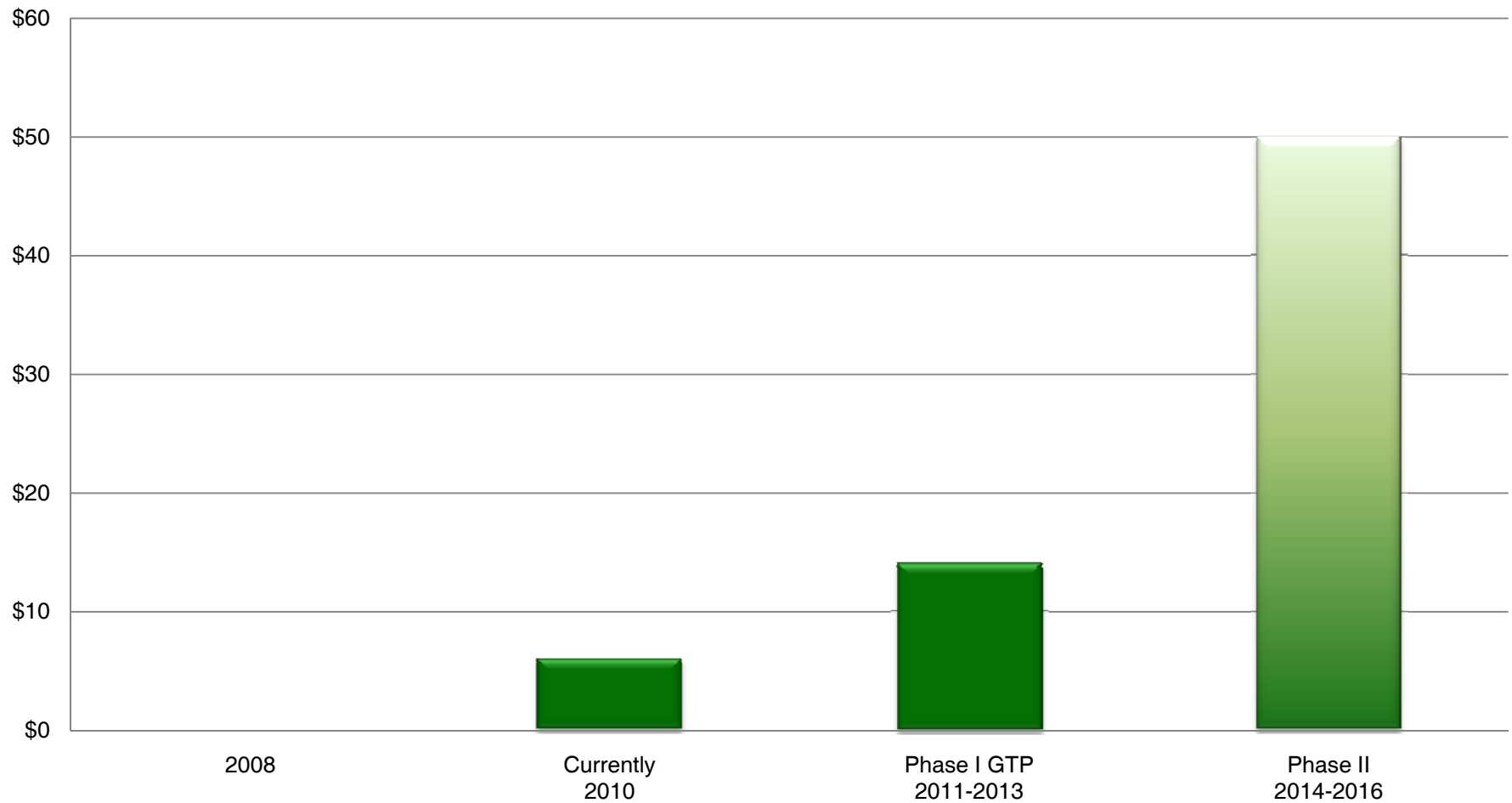
- Reduced Particulate & Odour Emissions + Reduced GHG
- *Approved November, 2010 / Q4, 2011 Start-up*

Other Miscellaneous Projects (CPLP Funded) **34.3 MM**

Total **\$ 157.4 MM**

Energy Revenue Growth

"Future Power Sales Opportunities"



Financials: Strong Performance

Canfor Pulp Limited Partnership			
C\$ millions unless otherwise noted	9 months Sept 2010	Year ended Dec 2009	Year ended Dec 2008
Sales	735.0	816.7	844.6
EBITDA	171.4	61.8	116.9
- ebitda margin %	23%	8%	14%
Net Income	130.1	13.4	46.8
- per unit	\$1.82	\$0.19	\$0.66
Distributable cash - per unit	\$2.23	\$0.43	\$1.35
C\$ ave list pulp price (del to USA)	992	820	914
Shipments - pulp (m tonnes)	766.7	1,044.6	932.8
Production - pulp (m tonnes) *	770.6	1,006.8	905.4

* Market pulp, excludes pulp used in internal paper production.

Financial Position

Maintain a strong balance sheet

(\$ millions)	Sept 2010	Dec 2009
Current Assets	360.6	286.4
Other	14.4	17.1
Fixed Assets	507.9	534.1
Total	882.9	837.6

	Sept 2010	Dec 2009
Current Liabilities	164.1	140.2
Long-term Debt ⁽¹⁾	113.3	115.1
Other Long-term Liabilities ⁽²⁾	55.3	53.2
Equity	550.2	529.1
Total	882.9	837.6

Long-term Debt / Debt & Equity	=	Sept	December
		0.171	0.179
Current Assets / Current Liabilities	=	2.20	2.04

(1) US\$ 110 million Notes

(2) Primarily Pension Obligations and Future Employee Benefits

Conservative Capital Structure

- ▶ Revolving Loan
 - C\$40 million
 - Unsecured
 - Matures November 2011
 - Used to fund working capital fluctuations
 - Cash at Sept 30, 2010 \$27.5 million

- ▶ Long-term Debt
 - US\$110 million
 - Unsecured private placement notes
 - Fixed interest rate of 6.41%
 - Repayable in full on November 2013
 - Covenants:
 - Interest coverage > 2.5
 - Leverage ratio < 3.25
 - Agreement is posted on SEDAR (dated December 6, 2006)

- ▶ Covenant ratios in compliance throughout downturn

Sources of Competitive Advantage

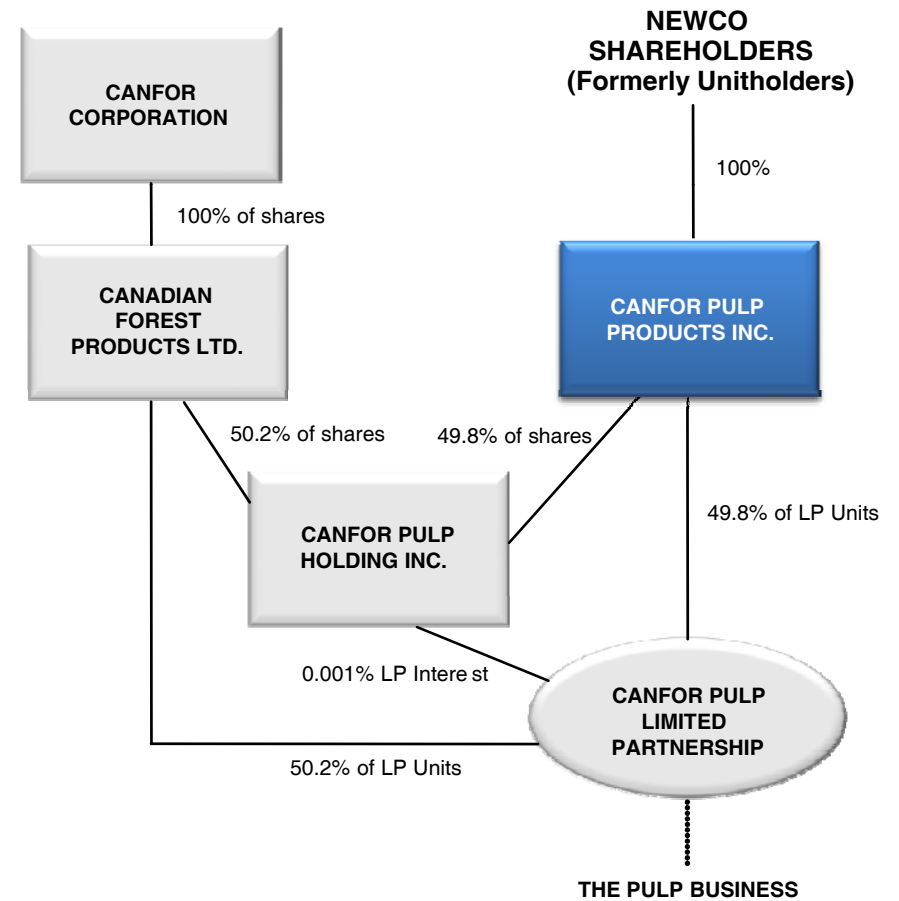
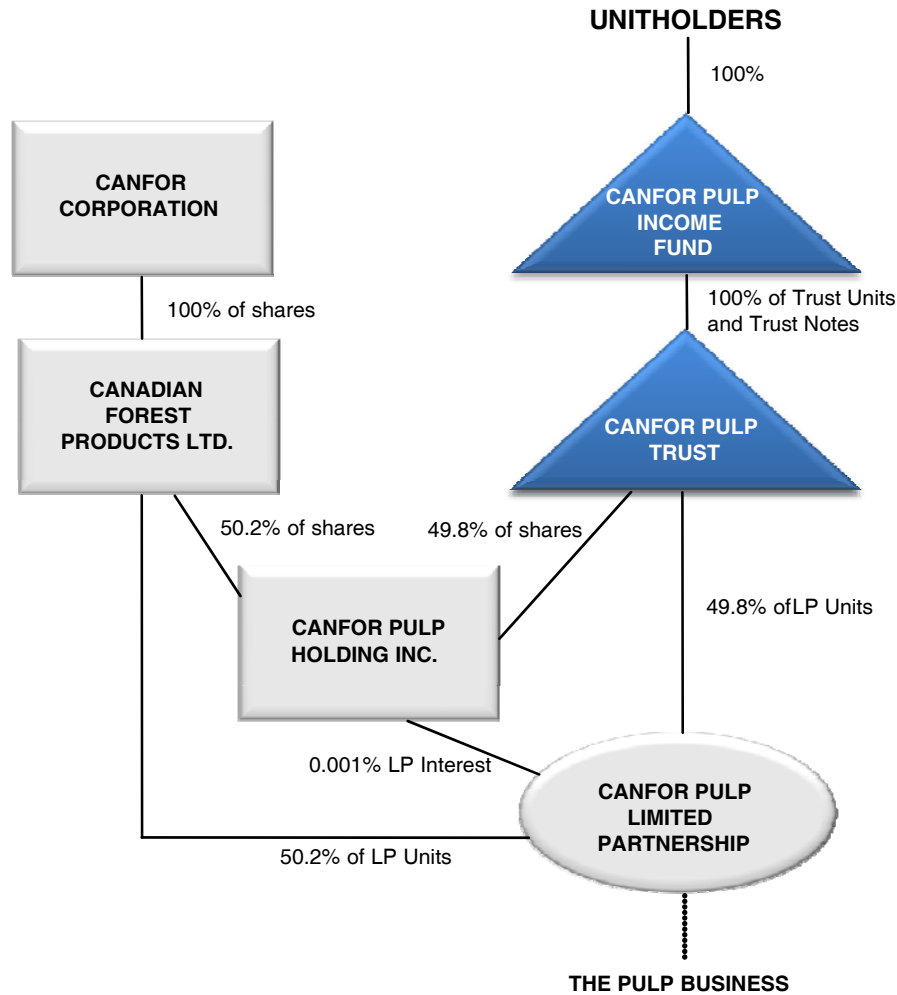
- ▶ Fibre
 - Abundant, low cost, high quality
- ▶ Investment
 - Business maintenance, high payback, strategic
- ▶ Asset Base
 - Scale, proximity

Trust Conversion Implications

Conversion - Structure

As of March 16, 2010

As of January 1, 2011



Impact on Unit Holders

- ▶ Conversion from Trust to corporation with Units exchanged for shares on one-for-one basis
- ▶ Monthly Distributions replaced with Quarterly Dividend

Distributions / Dividends

- ▶ Based on estimates of full year cash flow from operations after debt service and capital expenditures
 - Low debt service costs ~ US\$8 million
 - Capital requirements to retain competitive cost structure
 - Maintenance capex ~ \$10 - \$15 million
 - Normal strategic capex ~ \$15 - \$20 million*

- ▶ Flow through from CPLP operations to unit holders for 2010

- ▶ Conversion to corporation in 2011
 - Flow through from CPLP operations to corporation
 - Corporate tax at 25-30%
 - Residual after tax available for payment as dividend to shareholders

Investor Contact



▶ CFX

– Investor Contact

Terry Hodgins

Chief Financial Officer & Secretary
604-661-5421
terry.hodgins@canforpulp.com

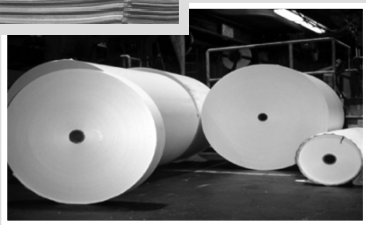
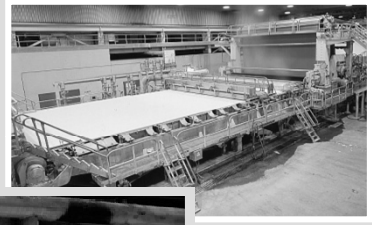
Rick Remesch

Corporate Controller
604-661-5221
rick.remesch@canforpulp.com

- **Canfor Pulp Products Inc.**
230 - 1700 West 75th Avenue
Vancouver, BC V6P 6G2

▶ www.canforpulp.com

Canfor Pulp Products Inc.



▶ APPENDIX

Experienced Leadership

BOARD OF DIRECTORS

- Charles Jago, Chairman ^{1, 2, 3}
- Peter J.G. Bentley ^{2, 3}
- Stanley E. Bracken-Horrocks ^{1, 2}
- Donald Campbell ^{1, 3}
- Ronald L. Cliff ^{1, 3}
- Joe Nemeth ⁴
- James F. Shepard ⁵
- William Stinson ^{1, 2}

¹ Audit Committee

² Compensation Committee

³ Governance Committee

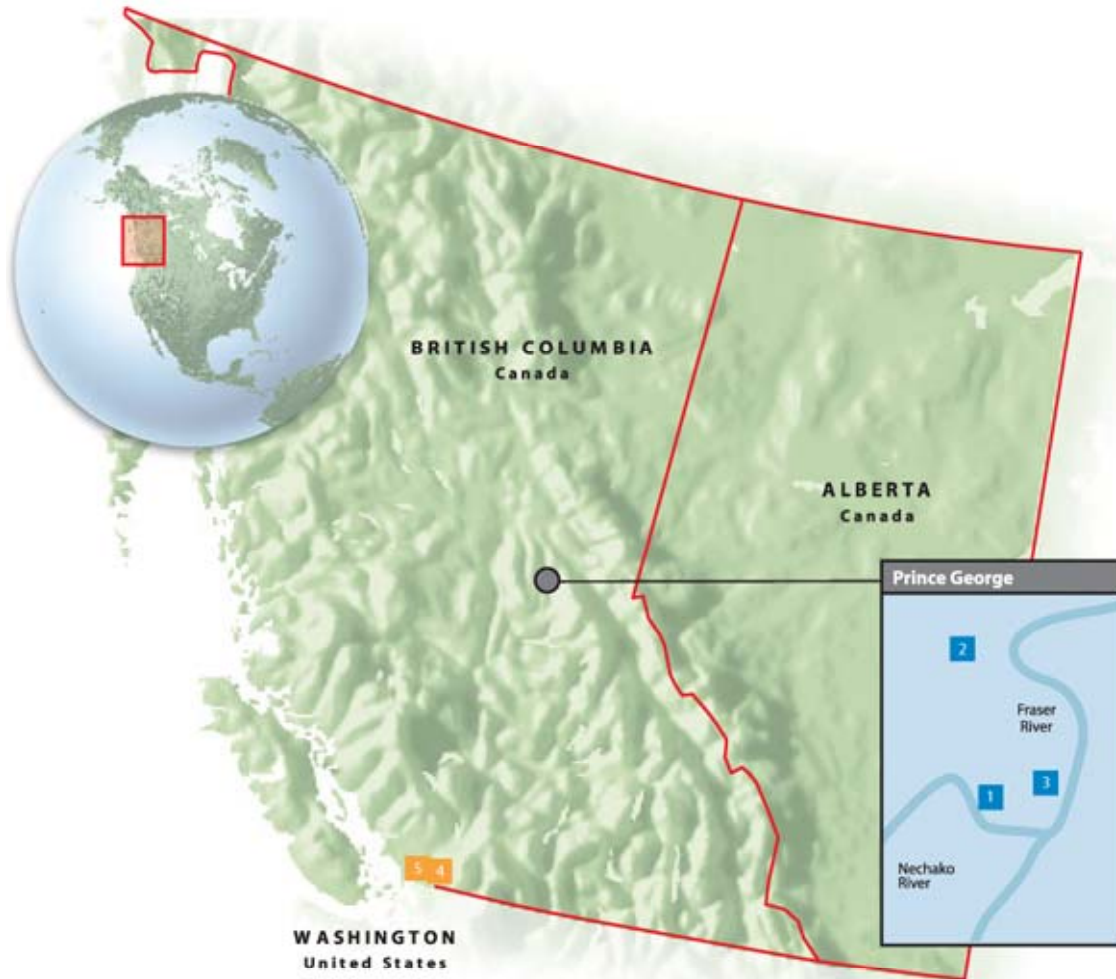
⁴ Canfor Pulp President & CEO

⁵ Canfor Corp. President & CEO

SENIOR MANAGEMENT

- Joe Nemeth, *President & CEO*
- Terry Hodgins, *CFO & Secretary*
- Sean Curran, *VP, Sales & Marketing*
- Brett Robinson, *VP, Operations*
- Rick Cooper, *General Manager, Fibre Supply*
- Robert Dufresne, *GM, Northwood Pulp Mill*
- Rick Pingel, *GM, Logistics & Procurement*
- Martin Pudlas, *GM, Prince George Pulp Mills & Specialty Paper*
- Rick Remesch, *Corporate Controller*
- David Scott, *GM, Human Resources*

Our Location



3 mills in the BC Interior:

- 1.1 million tonnes of NBSK pulp
- 140,000 tonnes of Kraft paper
- 4 pulp machines and 1 paper machine

MILL/LOCATION

KEY PRODUCTS

1	Intercontinental	NBSK Pulp
2	Northwood	NBSK Pulp
3	Prince George Pulp & Paper	NSK Pulp
3	Prince George Pulp & Paper	Kraft Paper
4	Head Office - Vancouver	
5	Canfor Pulp R&D Centre - Vancouver	

- Pulp & Paper
- Other

The Operations

	Northwood	Intercontinental	Prince George Pulp & Paper	
Year Built	1966 / 1984	1968	1966	
No. of employees*	495	277	365	
Capacity (ADMT**)	590,000	315,000	155,000 (pulp)	140,000 (paper)
Operations	2-line pulp	1-line pulp	1-line pulp	1-line paper
Markets	North America, Europe & Asia			North America & Europe
Products	Bleached NBSK		Semi-bleached and Unbleached	Bleached and Unbleached
Fibre consumed (Oven-dried tonne)	2.6 million			
Certification	ISO 9001 and ISO 14001			

* Total of 1,200 employees. 75% are unionized with the labour agreements expiring April 2012

**Air-dried metric tonnes; tonne = metric ton = 2240 lbs

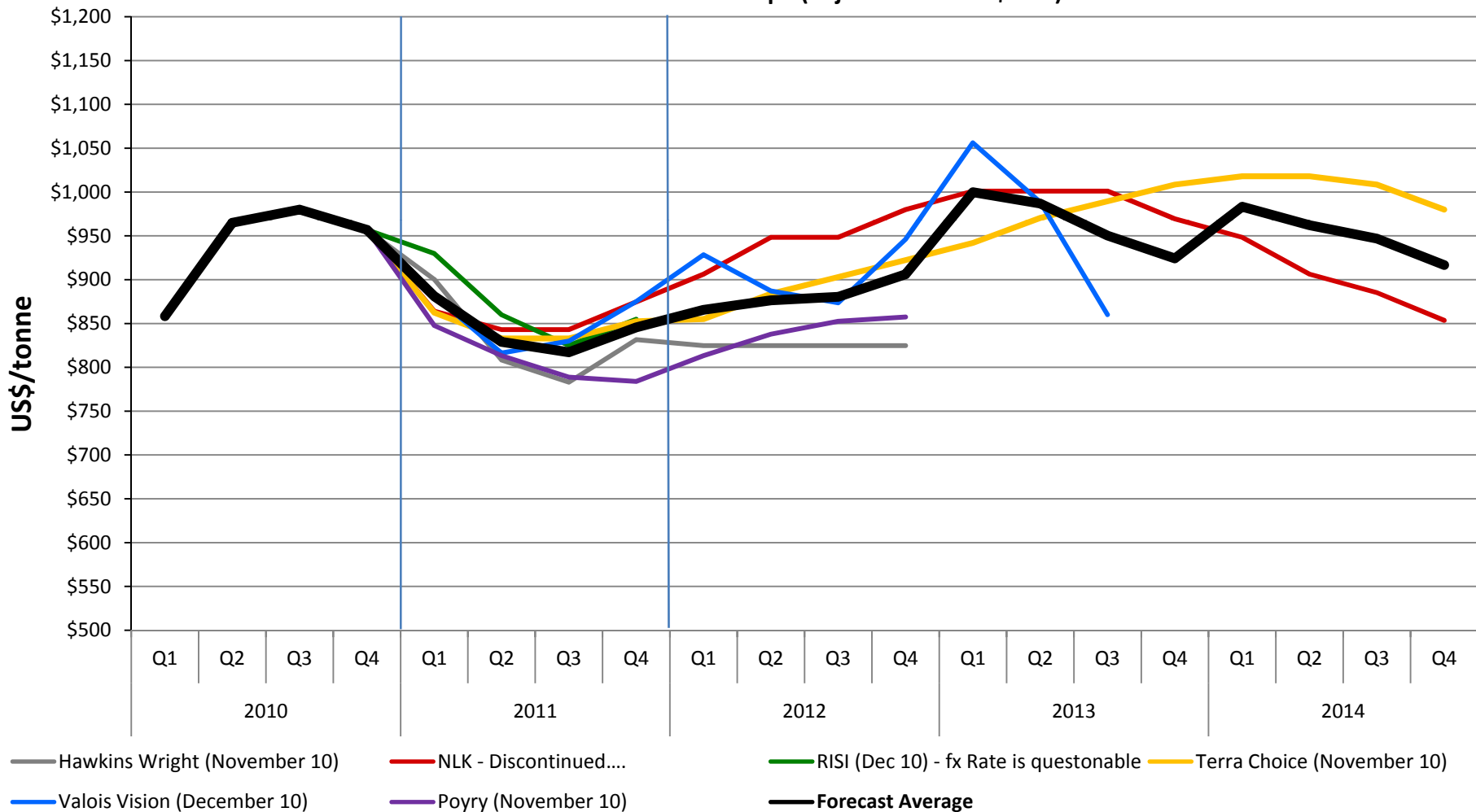
NBSK delivered to Northern Europe

Adjusted Forecast Average: US\$940 / admt in 2010

PRICE FORECASTS

2010 Average of: \$US 940 - 2011 Average of: \$US 843

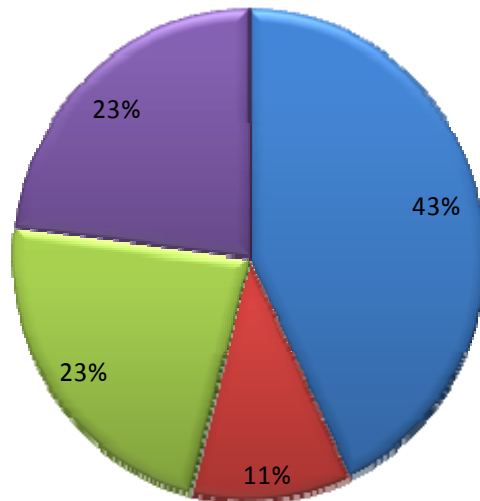
NBSK - Delivered to Northern Europe (adjusted 2011 to \$0.98)



Markets: Supply and Demand by Region

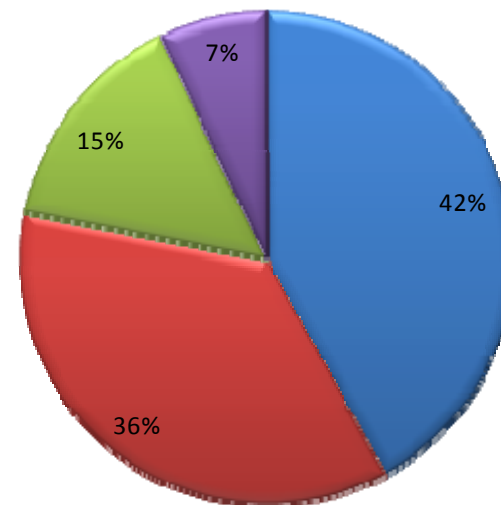
NBSK Supply
~ 13.4 million tonnes

■ Canada ■ Finland ■ Sweden ■ Other



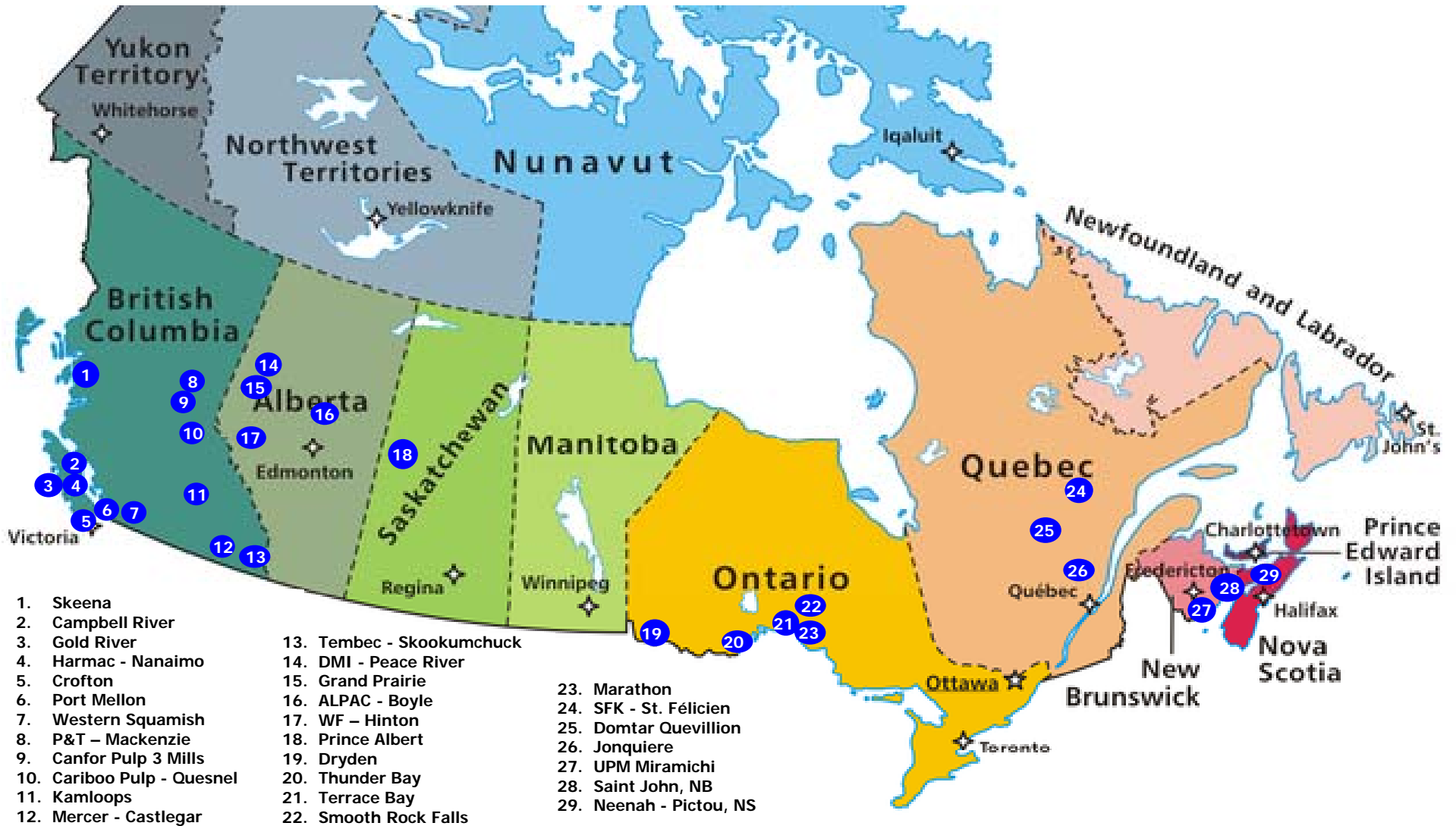
Chemical Market Pulp Demand
~ 49 million tonnes

■ Asia ■ Europe ■ NA ■ Other



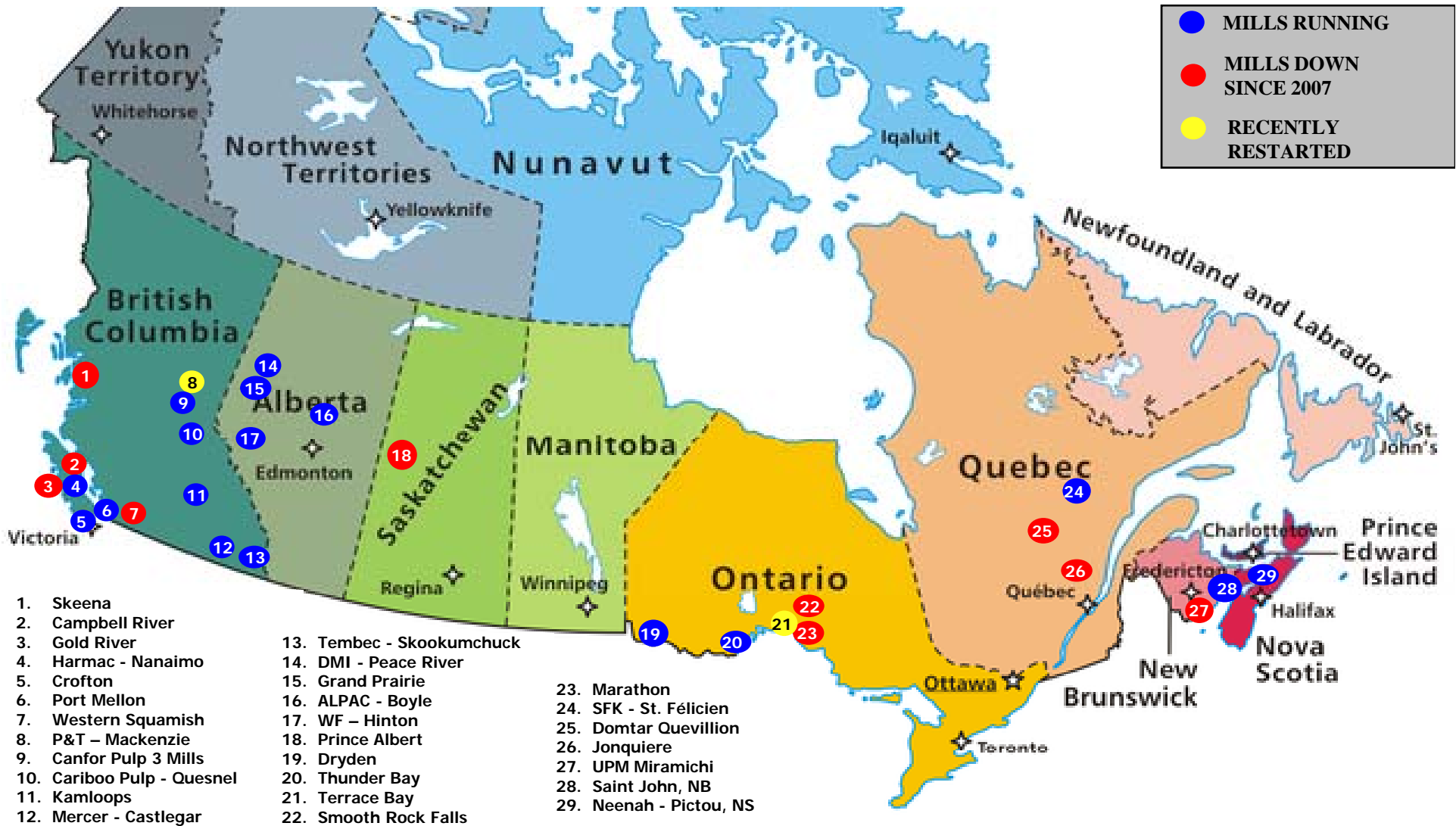
Source: PPMC Dec 2009

1.4 NBSK Pulp Supply 2000 Canadian Market Softwood Pulp Capacity was 8 Million ADMT



1.4 NBSK Pulp Supply

2010 Canadian Capacity Running is now 6 Million ADMT



Financials: Strong Earnings

Selected Quarterly Partnership Financial Information

<i>\$ millions unless otherwise noted</i>	Q3-2010	Q2-2010	Q1-2010	Q4-2009	Q3-2009	Q2-2009	Q1-2009	Q4-2008
Sales	247.9	247.6	239.5	220.2	202.0	205.0	186.3	186.1
EBITDA	63.6	63.7	44.1	27.3	25.1	7.2	2.2	9.8
- EBITDA %	25.7%	25.7%	18.4%	12.4%	12.4%	3.5%	1.2%	5.3%
Net Income	54.5	43.1	32.5	15.2	18.3	1.5	(21.6)	(26.0)
Adjusted Distributable Cash per Unit	0.78	0.88	0.57	0.31	0.16	0.02	(0.06)	0.02
Shipments (000 tonnes)								
- Pulp	246.0	252.3	268.4	258.6	259.5	286.2	240.3	208.2
- Paper	33.6	34.4	37.7	38.1	37.4	34.3	25.2	24.4
Pulp List Price Delivered to US (USD)	1,000	993	880	820	733	645	673	787
USD/CAD fx rate	0.962	0.973	0.961	0.947	0.912	0.858	0.803	0.825

EBITDA = Earnings before interest, taxes, depreciation and other non-operating income and expenses

Adjusted Distributable Cash = Cash flow from operations excluding changes in working capital less capital expenditures, and interest.

Financials

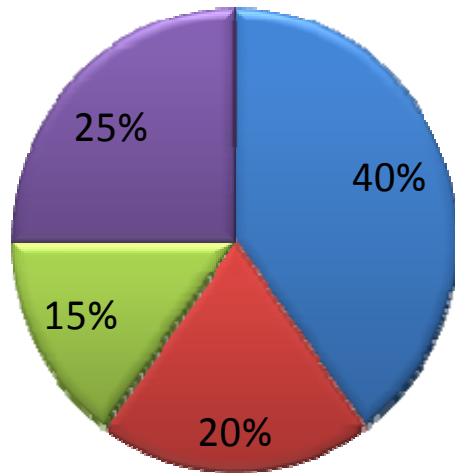
Customers:

- ▶ Top 10 customers made up 49% of Sales
- ▶ Largest customer accounted for 13% of Sales
- ▶ Negligible bad debts in 10 years
 - Managed with letters of credit and credit insurance
 - Long-term relationships with top tier customers

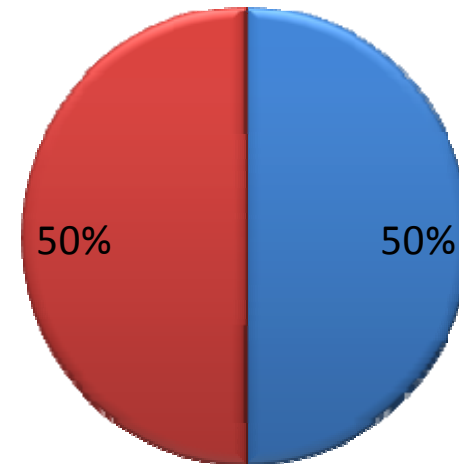
Hedging:

- ▶ US\$ working capital: lock-in FX rates when sale is made

Financials: Manufacturing Cost Components



■ Fibre ■ Labour ■ Chemicals ■ Supplies



■ Fixed ■ Variable

Financials: Sensitivities

▶ **Available on www.canforpulp.com and www.sedar.com are:**

- Annual Information Form
- Annual MD&A and Audited Financial Statements
- Quarterly MD&A and Financial Statements

▶ **Sensitivities**

(millions of dollars, unaudited)	Impact on annual EBITDA
Cdn dollar – US \$0.01 change per Cdn dollar	\$6
NBSK pulp price – US \$10 change per tonne	\$6
Fibre cost - C\$2 change per oven-dried tonne	\$5
Natural gas cost - \$1 change per gigajoule	\$4